

The 4 Disciplines of Execution

Delivering Quality Results From Focused Execution

How are you heading?

Are your people headed in the same direction?



The 4 Disciplines program works at bringing your entire organization into alignment with and commitment to your strategic business objectives.

Your people will meet key priorities and goals, when focused on the right details at the right time.

Organizations that thrive and grow are the ones that live by the principles of high performance — high focus on mission and values coupled with superb business execution.

In any great organization, it is their people that make the difference. No organization can succeed until individuals within it succeed.

That is the main thrust of The 4 Disciplines of Execution™ — unleashing the power of your entire workforce by creating a high degree of alignment in your organization and focusing your people's daily energies into delivering results that really matter to the strategic direction of your organization.

WHO SHOULD ATTEND

The 4 Disciplines of Execution™ is beneficial for personnel from all levels of your organization, but is essential for all team leaders, supervisors, managers and senior management.

HOW DO WE DO IT

Discipline 1: FOCUS ON THE WILDLY IMPORTANT

Determine the most important goals by evaluating criteria used to identify them, then analyze, filter and score them.

Discipline 2: TRANSLATE LOFTY GOALS INTO SPECIFIC ACTIONS

Define and master the specific tasks, activities and competencies necessary to deliver the desired results, and achieve the most important goals.

Discipline 3: CREATE A COMPELLING SCOREBOARD

Build specific and identifiable measures to ensure all members share an understanding of organizational goals and when they are achieved.

Discipline 4: HOLD EACH OTHER ACCOUNTABLE, ALL THE TIME

Ensure each member keeps their own commitments, and at the same time help others deliver on their performance.

TRAINING MODEL

Business survival depends on delivering results—achieved from executing the most important goals.

The 4 Disciplines of Execution™ is about producing results. It is a practical management process for helping teams to identify, engage with, focus on, and achieve the most important goals—those which genuinely contribute to your organization's strategic objectives.

The 4 Disciplines of Execution™ will help unleash the power of your entire workforce by creating a high degree of alignment in your organization—focusing your people's daily energies into delivering results that really matter to the strategic direction of your organization.

Your people will learn to design specific action plans to implement The 4 Disciplines of Execution™ within their teams, and thereby establish a tradition of execution excellence in your organization.

TRAINING BENEFITS

- Brings your whole organization into alignment with strategic business objectives.
- Shows your managers how to lead employees to focus on and execute mission-critical objectives.
- Helps your managers lead and manage by organizational objectives, to truly achieve better business results.
- Shows your people how to clearly define the wildly important goals, with specific measures and targets.
- Guides your people in identifying and committing to critical activities and behaviors necessary to achieve results.
- Engages and inspires your people to help each other execute on team goals every day
- Creates a culture of accountability, results-focused and follow up.
- Maximizes the time spent by each person on true priorities.



LET YOUR WORKFORCE GENERATE QUALITY RESULTS FROM EXCELLENT EXECUTION THROUGH THE 4 DISCIPLINES OF EXECUTION

For more information about The 4 Disciplines of Execution, please contact:

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