



WOO MAN LOONG 胡文龍

Facilitator/Consultant

Woo Man Loong started his career in training since 1991 and he has been certified as 7 Habits of Highly Effective People facilitator since 1994. He can train in both English and Mandarin.

With the passion in training, he has made himself a trainer who is there to add values and uplift people to perform at their best. At the same time helping both the young and adult to achieve their dreams.

Areas of Expertise:

- Personal Effectiveness
- Goal Setting
- Selling Skills
- Effective Communication Skills
- Team Building
- Leadership Development
- Performance Coaching

Notable Clients :

- ING Insurance
- MAA Assurance
- Zurich Insurance Malaysia
- Asia Brand
- MAAKL Mutual Fund
- Hong Leong Assurance
- The Federation of Automobile Workshop

Experience

Prior to joining the Leadership Resources Malaysia, he served as the Assistant Vice President of Training Division in an Insurance Company. He had the mission of to ensure the people in the company were all well trained and developed. Hence he had setup a training structure which the people have a clear training path to pursue during their career with the company. Syllabus and course content had been developed to cater to different categories based on needs.

In his over 20 years of training career, he has trained thousands of participants from Malaysia, Indonesia and Philippines. The audiences that he trained range from sales personnel to management team.

He is specializing in personal development training, sales training, leadership development and coaching.

Accreditation

Woo holds a Bachelor Science of Human Development from UPM, Malaysia. He is a Certified Financial Planner (CFP), and Certified Coaching & Mentoring Professional (CCMP). He is also holding the designation of Chartered Insurance Agency Manager (CIAM).